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WE COME IN ALL SIZES

Tally.ERP 9

shoper**9**

Retail Practice

Tally Solutions Pvt. Ltd. has focused on the retail segment since it launched over 20 years ago, providing business solutions to paint shops, bakeries, electronics, automobile spares, cloth and garment stores, footwear and many more. Unlike many software being sold today, Tally's solutions can be used with most of the existing business processes/solutions, but far more importantly are quick-to-get-running, and intuitive for the business—at owner, manager and level. In short, Tally's domain expertise enabled a whole generation of the retail industry find higher profitability and control with the smartest retail techniques.

Tally—the Company—understands that when a business invests in a solution, it expects a return on its investment. The philosophical question with which we test the efficacy of our products isn't 'does it run?', but 'does it deliver?'

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SMALL – ONE OFF STORES

SMALL – ONE OFF STORES

Billing / Purchase:

Bills can be settled in multiple tenders; Hot keys help in fast billing; Sales advice slips can be generated floor wise & recalled in billing; Sales details can be captured at bill level or at the item level for further analysis.

Basic Reports / Category Management:

Comprehensive report of sales at the end of the day; Bill wise sales, Cash transaction report, Daily Sales book, Gross Margin Report, Top Selling Items, Sales people's performance, Counter-wise Sales.

Inventory Management:

Easy steps to find out Stock Movement, Stock Balance and Stock Ageing. Track purchases and inventory too.

Accounting:

Vendor relationship management through Payment and receivable modules, POS Sales data posting Consolidate date wise, POS Purchase data bill wise posting. Easy e-filing of VAT returns.

Discounts and Promotions:

Simple process to formulate discount schemes and other sales promotional activities; easy analysis of sales promotions. Quick detection of customer's buying patterns

Recommended Solution:

❖ Tally.ERP 9 (Gold)

"I would give 100 out of 100 for accuracy of intelligence and increase in operational efficiency."

SHOPPIN
THE JOY OF SHOPPING

Mr. Deepak Ramani
Founder, SHOPPIN

M

SMALL CHAIN STORE

M – SMALL CHAIN STORE

Centralise Purchase Management:

Centralised purchase management; track the stock position of a certain item on a given day to facilitate replenishment.

Logistics Management:

Ensures speed & accurate inwards by loading the electronic dispatch slips by Warehouse; Scanning of items using hand held devices from physical location helps in stock allocation to stores.

Consignment Management:

Allocating stock for Consignment; Tracking Consignment sales Partner for maximum stock turn outs.

Customer Engagement:

Foot Fall Management; Track hourly walk-ins to know peak hour and dull hours, Capture pattern of lost customers with reasons, Track walk-in conversion ration to know customer buying patterns, Customer engagement Mailers for ensuring they buy new merchandise etc.

Discounts and Promotions:

Sales details can be captured at bill level or at the item level for further analysis,; Sales promotion can be automatic or can be made manual at the time of population. Sales Promo Analysis is made very easy.

Recommended Solution:

❖ Tally.ERP 9 (Gold)
❖ Shoper 9 (Silver)

"Shoper has assisted in streamlining our business processes. It has reduced our manpower dependencies and inventory levels, thus increasing profitability of our company. The rest of the features are a Bonus."

Mr. Amin Virji
Managing Director
Inc 5

L

MID SIZE CHAIN

L – MEDIUM CHAIN STORES

Centralise Purchase Management:

Facility to create centralised catalogue of item masters, 39 levels of attributes can be defined to enable efficient category maement, Tag images to SKUs to better control stock replenishments & issuance of PO to various vendors, Category wise inventory data population based on relevant masters for different stares, automated price revision based on retail price or dealer price for specific attribute as per rate card, and more.

Logistics Management:

Track goods in transit module, Consolidate dispatches from warehouse to stores, get periodic MIS reports of goods in transit between warehouse & stores, Electronic data population of dispatches to stores, Availability of data indicating the availability and non-availability of stocks across a chain of stores, and more.

Inventory Management:

Designed to handle a high volume of SKUs (items) and transactions

Centralised Controls:

Centralised process management; creation of catalogue, purchase management to track the stock position of a certain item on a given day to facilitate replenishment, and more

Customer Engagement:

Foot Fall Management; Track hourly walk-ins to know peak hour and dull hours; Capture pattern of lost customers with reasons; Track walk-in conversion ration to know customer buying patterns; Customer engagement Mailers for ensuring they buy new merchandise.

Recommended Solution:

- ❖ Tally.ERP 9 (Gold)
- ❖ Shoper 9 (Gold)
- ❖ Shoper 9 (HO)

"The Auto replenishment system at Shoper HO really helps us dispatch the merchandise to our stores on time and as per requirements. With the Perpetual stock audit feature, our inventory team completes the audit without closing the store, saving us time and money."

Mr. Harish Shanbag,
Manager - IT
PJL Clothing (India) Ltd.

XL - NATIONAL CHAIN

Centralise purchase management:

Facility to create centralised catalogue of item masters, 39 levels of attributes can be defined to enable efficient category management, Tag images to SKUs to better control stock replenishments & issuance of PO to various vendors, Category wise inventory data population based on relevant masters for different stores, automated price revision based on retail price or dealer price for specific attribute as per rate card, and more.

ERP integration:

Integration of Transaction with ERP for Accounting & Sales management

Centralised Control:

Centralised process management; creation of catalogue, purchase management to track the stock position of a certain item on a given day to facilitate replenishment. Uniformity of pricing policies, sales promotion schemes across all outlets after configuring it centrally at Head Office.

Stock Across Chain:

The History and Progress Summary forms can be exported to Excel or printed, by default, you can select all the classification as the Recording Scope while recording the stocks, stock numbers and the difference in stock can now be viewed in the option, Discrepancy Update contains Negative Stocks and Non-Recorded stocks along with the Difference Stock.

Customer Engagement:

Foot Fall Management; Track hourly walk-ins to know peak hour and dull hours; Capture pattern of lost customers with reasons; Track walk-in conversion ration to know customer buying patterns; Customer engagement Mailers for ensuring they buy new merchandise.

Recommended Solution:

- ❖ Shoper 9 (Silver)
- ❖ Shoper 9 (Gold)
- ❖ Shoper 9 (HO)
- ❖ Tally.ERP 9 (Gold)

... and services to match

Your Trust Has Made Us Come This Far

Today, more than two million users acknowledge us as the most preferred system to operate their businesses, giving us the depth of experience to bring you effective solutions. We are proud to continue our relentless R&D efforts.

Customer Experience Enriched By Our Reach

Our growing partner community offers you the best product at your doorstep. Choose from over 13000 plus partners located in 230 cities and towns across India for quick implementation, customisation and other services.

We Care

Your first point of contact is our partner in your proximity. Our partners are equipped to offer services so your business gets timely response for best productivity. We back our partners with a 150 strong team of product specialists.

Tally.ERP 9

Tally.ERP 9 as a business management system allows you to operate your business with ease. It connects all your departments, helps enhance information flow, and delivers as much control and security as required. Retail businesses can harness Tally.ERP 9 to manage receivables/payables, invoicing, multi-tender with credit billing; further, it supports barcoding, inventory management and financial accounting.

Shoper 9

Shoper 9 is a complete enterprise solution. It stitches together key functions of a retail operation right from point of sale to Inventory Management, bringing business owners and managers superior insights to and control over their business. Using Shoper 9, retailers can maximise merchandising, logistics, accounts…in fact Shoper 9 has something for everybody in the retail business. With Shoper 9 implemented, a retail operation is more precise, its staff more productive and its customers happier. Salient features include Sales Promotions, Billing/Invoicing, Size wise entry, Database Management and Reports Management

Shoper 9 is available as Shoper 9 H.O. and Shoper 9 POS

About Tally Solutions

Since 1986, Tally Solutions Pvt. Ltd. has focused on developing 'usable' software solutions for businesses in India and other geographies around the world. The cost-effective Tally.ERP 9 - the latest offering from Tally Solutions, is simple but yet, powerful business features offers advanced levels of power and connectivity to businesses across diverse industries. Over half a million satisfied customers in over 94 countries are testament to the reliability of Tally products and the reassurance that comes from a close-knit and experienced sales and support services network of over 16,000 Tally Partners.

To find out more www.tallysolutions.com

e-mail: sales@tallysolutions.com